

“How was your stay?”:
Exploring the Use of Robots
for Gathering Feedback
in the Hospitality Industry

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WALLY
THE BUTLER
at your service

Residence
Inn
by Marriott



Research Questions

1. Can we use robots to gather feedback from guests?
2. How should we design robotic systems to gather better customer feedback?

Approach

- A. Need finding interviews at 5 hotels
- B. Online guest scenario survey (n=60)
- C. Deployment studies
 1. At 3 hotels (~4 months)
 2. At 1 company kitchen (1 month)

*How was
your stay?*



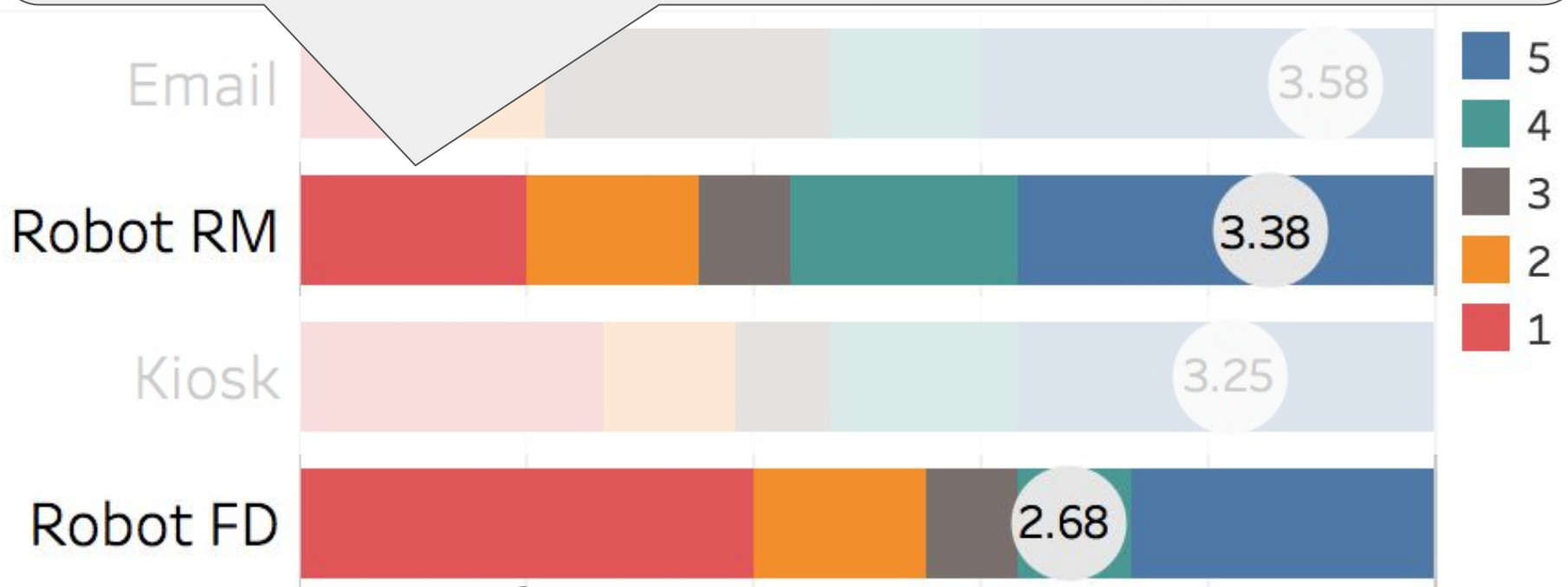
Need Finding: Results

- 👍 = Disseminate widely
- 👎 = Respond immediately

Online Guest Scenario Survey

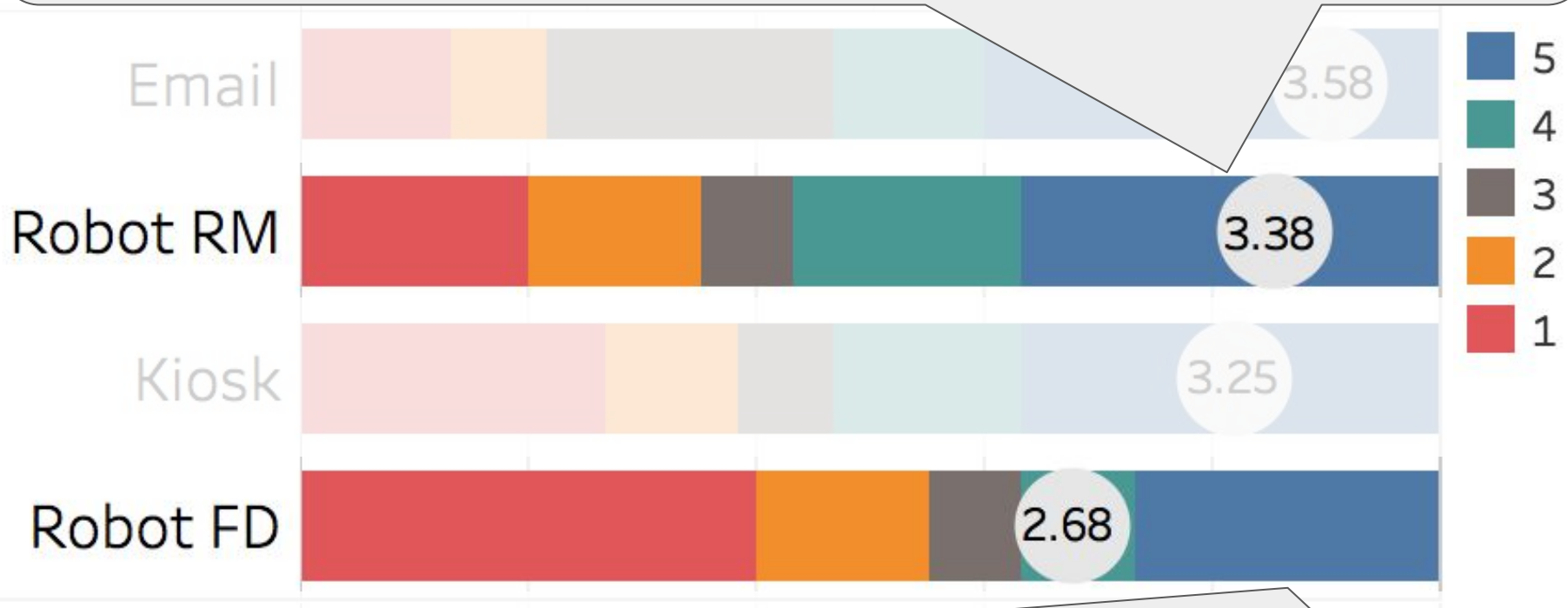
- 60 participants from Amazon MTurk
- A positive or negative scenario
- 4 solicitation conditions
 - 5-point Likert scale question
 - Open-ended question

“A feedback robot? That's just weird, the world isn't ready for that.”



“I wouldn't trust the robot.”

"It sounds easy and kind of cool."



"It is too rude to not respond to this cute robot."

Online Survey: Results

- Perception of the robot solicitations
- (In)convenience
- Privacy issues

“Checking out. I just want to leave and get home.”

“Less likely, but I’d feel the staff might be watching over my shoulder.”

Thank you!
Have a great day!



 savioke

Breakfast Room Survey

- Prototyped with UX designer & hotel manager
- Deployed for 129 days
- 229 min, 43 responses on avg per day
- Passive observations & follow-up interviews during 2 visit days



← elevator



Hotel Deployment: Results

- Feasibility
- Environmental factors
- Privacy issue

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CROWNE PLAZA
HOTELS & RESORTS

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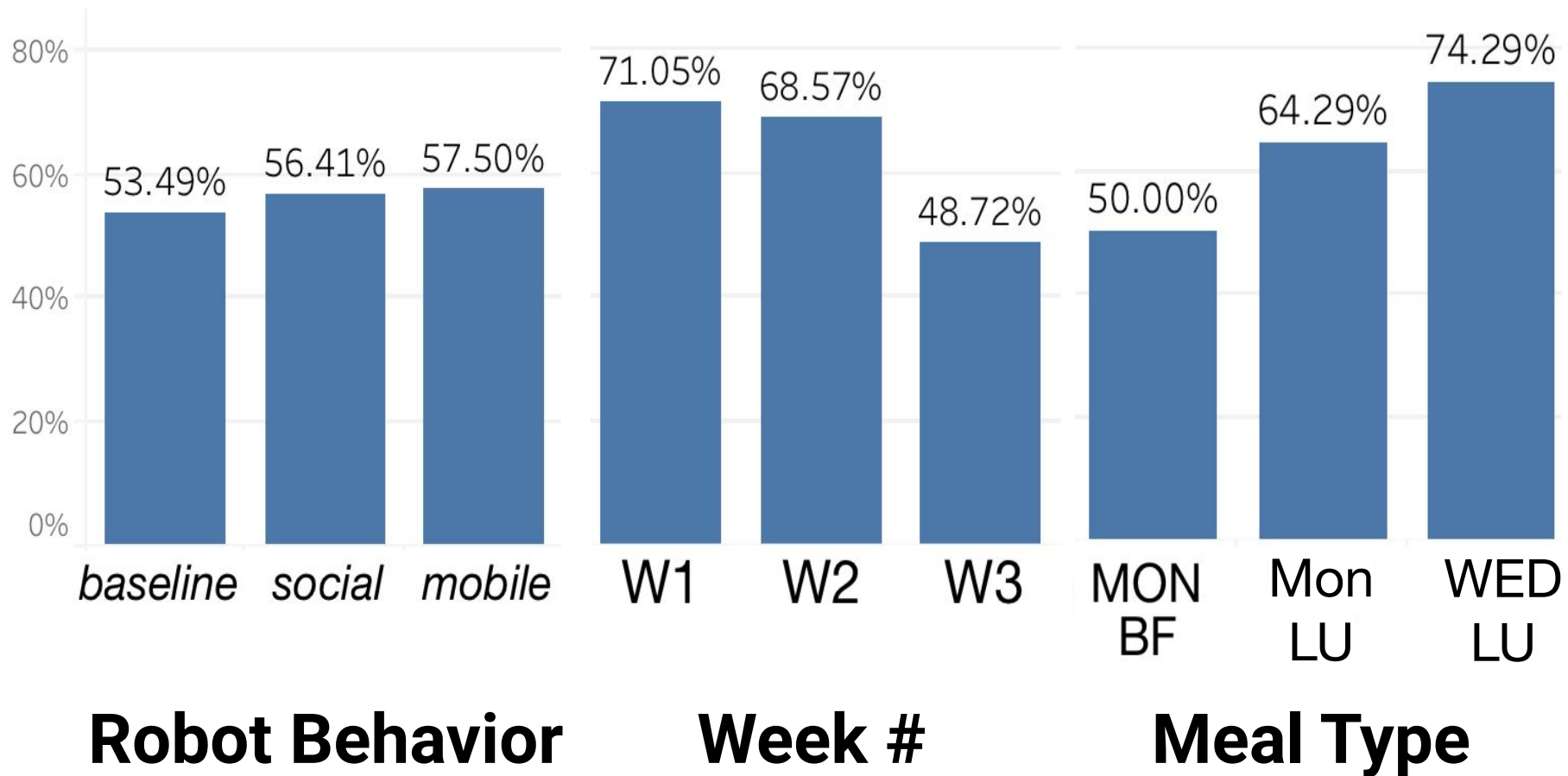
Kitchen Deployment

- 3 times a week for 3 weeks
 - Monday Breakfast (Mon BF)
 - Monday Lunch (Mon LU)
 - Wednesday Breakfast (Wed BF)
- 3 behaviors
 - Default
 - Social
 - Mobile

Kitchen Deployment

- Video recorded
 - Annotated & analyzed
- Customer opinion questionnaire
 - Sent after each session
 - 4 5-point scale Likert questions
 - 1 open-ended question

Response Rates



Change in Customer Perception of the Service

“The food is what matters.”

“No confirmation on where the feedback is going, how it would be actionable.”

“It seems good to know that I can provide input, whether it’s good or not, to make things better next time.”

Design Recommendations

- “Middle-man”
- Simple and fun interaction
- Respect the guest privacy first
- UI for customizing behavior by the hotel
- Follow-up or explain

Limitations

- Need finding: small number of hotels
- Online survey: small number of conditions
- Deployment study: inevitable bias
- Results unlikely to generalize

Summary

- Mixed-methods
- Two stakeholders
- In-the-wild study
- Demod feasibility
- Design guidelines

